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Subodh Management Institute

MBA III Semester

M-314

Banking & Finance

Sample Questions

Part A: Short answer question (up to 25 words)

Part B: Analytical/ problem Solving questions

**Part C: Descriptive/ Analytical/ Problem Solving/
Case questions.**

PART A

Short Answer Type Questions:

- 1) What is bank? What are the types of banks?
- 2) What is investment banking?
- 3) What is commercial bank?
- 4) What are the types of Commercial Banks? Explain the following:
 - a) Retail or consumer banking
 - b) Corporate or business banking
 - c) Securities and Investment banking
 - d) Non-traditional options
- 5) What are the types of accounts in banks?
- 6) What is (APR) Annual Percentage Rate?
- 7) Define or write meaning for following items:
 - i) NPA's
 - ii) SHG
 - iii) MFI
 - iv) Micro Credit
 - v) Capital Adequacy
- 8) What is 'prime rate'?
- 9) What is 'Fixed' APR and 'Variable' APR?
- 10) What are the different types of banking software applications available in the Industry?
- 11) What is the 'cost of debt'?
- 12) What is the difference between 'Cheque' and 'Demand draft'?
- 13) What is ILOC (Irrevocable Letter Of Credit)?
- 14) What is the difference between bank guarantee and letter of credit?
- 15) How bank earns profit?
- 16) What is the card based payments system?
- 17) What 'LIBOR' stands for?
- 18) What do you mean by 'cheque endorsing'?
- 19) What are the different types of Loans offered by banks?
- 20) What are the different types of 'Fixed Deposits'?
- 21) How capital adequacy ratio is calculated?
- 22) How double insurance differ from re-insurance?
- 23) Define RTGS.
- 24) What are Regional Rural Banks?
- 25) Discuss functions of Regional Rural Banks in India.
- 26) What are the main functions of banks? Discuss.
- 27) Discuss functions of commercial banks in India.
- 28) What is e-marketing?
- 29) What are the essentials of good bank branch layout?
- 30) Define Bancassurance.
- 31) What is Core Banking?

- 32) What is Social banking?
- 33) Define Microfinance.
- 34) State the principles of credit management.
- 35) How will you assess the quality of loan?
- 36) Explain the issues relating to priority sector lending.
- 37) What are the problems in lending to tiny sector?
- 38) What are the major objectives of nationalisation of banks?
- 39) What are the benefits of low cost deposits?
- 40) Write a note on Cash Credit account.
- 41) Explain the procedure for opening a Trust account.
- 42) What are the features of Document of Title to goods?
- 43) List out the advantages of financing against jewels.
- 44) State the differences between Pledge and Hypothecation.
- 45) Define various types of NBFC's.
- 46) Critically evaluate the consolidation in the Indian Banking industry.
- 47) What are the components of deposit mix?
- 48) Explain any two retail lending schemes of banks.
- 49) Explain the procedure for opening a joint Hindu family account.
- 50) What are the advantages of lending against mortgage of real estate security?
- 51) Explain the procedure for financing against National Savings Certificate.
- 52) Explain how the charge is created on a hypothecated asset.
- 53) Discuss the procedure for recovering an overdue jewel loan.
- 54) Who is a paying banker?
- 55) When does a banker refuse payment?
- 56) What is contract of guarantee?
- 57) State any two merits of guarantee as a banker's security?
- 58) What are the statutory protections for a paying banker?
- 59) Explain in detail about the legal provisions of SARFAESI ACT.
- 60) How does securitization concept help to get finance? Discuss.
- 61) Explain about the general relationship between banker and customer.
- 62) Discuss the essential obligations of a banker to maintain secrecy of his customers accounts.
- 63) What are the Powers of IRDA?
- 64) State the importance of IRDA in India.
- 65) Distinguish between a banker and a customer?
- 66) Explain the general precautions of banker?
- 67) Explain the general relationship of banker and a customer?

- 68) Explain Secured Advance?
- 69) Explain unsecured Advance?
- 70) Define Forms of advance?
- 71) Explain under which conditions the banker customer relations terminate.
- 72) What are the requisites for the success of retail banking.
- 73) Critically examine whether the objectives of Nationalisation of banks have been achieved.
- 74) Explain the procedure for financing against bills and discuss the advantages and disadvantages.
- 75) What are the precautions to be taken while financing a Trust?
- 76) Explain the features of a Trust Deed.
- 77) Explain the advantages and disadvantages of any two securities taken by banks for lending.
- 78) Discuss in detail the procedure for creating charge over a real estate property.
- 79) Define or write meaning for following items:
1. Money.
 2. Government's Banker
 3. NBFIs.
 4. Reserves.
 5. Neutral Money.
 6. Exchange rate.
- 80) Define or write meaning for following items:
- i) RTGS ii) NEFT iii) Online Banking iv) Core Banking
- v) Crypto Currency vi) Financial Literacy



PART B
LONG ANSWER TYPE QUESTIONS:

- 1) Discuss the main characteristics of retail banking in INDIA.
- 2) Explain the reasons for the emergence of retail banking.
- 3) What are the different forms of retail banking? Discuss in detail.
- 4) Explain the challenges / issues associated with retail banking.
- 5) What are the different sources of rural finance in India? Explain.
- 6) Discuss in detail the role of NABARD in rural finance.
- 7) What do you mean by banking system? Discuss in detail structure of banking system and types of banks prevailing in India.
- 8) What do you mean by banking technology? Discuss in detail role of mobile banking and internet banking sector in India.
- 9) Explain the banking structure of India.
- 10) Discuss the role of Rural development banks in the economic progress of India.
- 11) What is NABARD? Explain the different activities it undertakes.
- 12) Explain the role of Regional Rural banks in rural credit.
- 13) Explain the role of cooperative banks in rural finance.
- 14) Explain the changing nature of banking operations in India.
- 15) What are the rights and obligations of a banker towards a customer?
- 16) Explain the importance of Customer Relationship Management in banks.
- 17) Today is the era of CRM In every field. Discuss this in reference to banking.
- 18) What is E banking? Discuss the emergence of E banking in India.
- 19) What are the different E banking strategies adopted by banks in India?
- 20) Discuss the various E banking services offered by a bank.
- 21) Discuss the features of E banking and bring out its merits & constraints.
- 22) Analyse the various risks associated with E banking and suggest measures to overcome them.
- 23) What do you mean by credit cards? Discuss in detail mechanism, types of credit cards. Discuss in detail regulatory framework applicable to credit cards in India.
- 24) What do you mean by discounting of bills? Discuss in detail types of bills. Describe in detail regulatory framework applicable to discounting of bills in India.

- 25) What do you mean by Asset liability Management? How asset Liability Management technique helps to manage risk in banking sector in India.
- 26) What are various policies issued under export credit and guarantee corporation Act?
- 27) What do you mean by banking technology? Discuss in detail role of mobile banking and internet banking sector in India.
- 28) What are the objectives of credit rating? What are the points to be considered while preparing a project proposal?
- 29) What is the need for documentation?
- 30) What are the objectives of credit monitoring?
- 31) Explain the role of a bank in the recovery of NPA.
- 32) Explain the role of information technology in credit management.
- 33) Write a note on 'Sectoral Banking'.
- 34) What are the main features of 'Branch layout'?
- 35) Is discriminating pricing applicable for bank products?
- 36) Give an account of training programme for bankers.
- 37) Justify the need for marketing managers in commercial banks.
- 38) Discuss 'SWOT – analysis' from bankers point of view.
- 39) Write in detail the importance of Marketing Information System in the banking services.
- 40) State and explain the different processes for the development of product in the banking services.
- 41) Emphasise the need for new products in banking.
- 42) What are the advantages of bancassurance for the banks?
- 43) What are the various methods used for training bank managers?
- 44) Explain the effectiveness of interest rate deregulation in the Indian banking sector.
- 45) Explain the technology based products introduced by banks in recent years.
- 46) Discuss the terms real time gross settlement and gross settlement.
- 47) Explain the concept of RTGS system.
- 48) What do you mean by EFT and NEFT transactions?
- 49) Describe the role and functioning of SWIFT.
- 50) What do you mean by Bank Identification Code?
- 51) Discuss the role of SWIFT in India.
- 52) Explain the concept of SFMS.

PART C

Case:

1. Predict the future of Indian banking. State the role of higher educational Institutions to shape the learners to manage the challenges in Indian Banking Industry.
2. Explain about various Payments Systems in Banks in India. Also, explain how these systems are changing the scenario of businesses or commercialisation in India.

